

Why Build With Union Labor?



When starting your building project, as an owner you need the complete package. First, you need a competitive price; second, you need quality construction from a skilled workforce; third, you need the project to be done on-time and on-budget, and finally, you want to be happy with the work product when the project is finished. Only one-group can consistently meet these goals: union contractors.

So, you ask...how can you make such a claim? Because it is true!

Because Fowler & Hammer is a union contractor, the tradesmen we employ are the best in the business. All labor employees of Fowler & Hammer have gone through thousands of hours of training as an apprentice to learn his/her skills. This learning experience, which lasts between three and five years, has taught the unionized worker the skills they need to be the best in the business. Non-union contractors can't even compete with the skills training of their unionized competition.

That skills training has made each union construction worker the most productive in the world. While it is true that our unionized crews make more in wages and benefits than their non-union competition, they make up for it in productivity and accuracy. When you use Fowler & Hammer, you know that our crews are well trained and continually improving their skills. Those qualities translate into fewer mistakes along the way and fewer requirements for having to come back and fix any problems later.

At Fowler & Hammer, we work in unison with our crews to make sure that the job gets done right. As experienced general contractors, our crews and management work together to make sure that each project runs smoothly. Management is rewarded by having the best trained workforce in the industry and crews are rewarded with a quality wage and fringe benefit package.

It is true that some of our competition is able quote a lower price by cutting corners on wages, benefits, and training, but we believe that it all evens out in the end. If an employee gets paid less, has lousy health insurance and gets little or no training, it is likely that the owner of the project will get a less than desirable product. It may sound cliché, but "you get what you pay for."

